



Investor Presentation

October 2016



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Avio's capital structure upon transaction closing



Space2 investors
Free float

Access to capital markets



Leonardo

*Access to broader space
technologies and further
global presence*



**Avio
Management**

*Vision, leadership and
competence*

68%⁽¹⁾

28%⁽¹⁾

4%⁽¹⁾





1. Investment overview

Avio: a key player in EU Space Launchers



Ariane 5



- 10 tons to Geostationary Orbit
- Large Telecom & Broadcasting Satellites
- Current flight rate : 6/year
- In operation since 1996



Industrial partner (ca. 10% share⁽¹⁾)

Vega

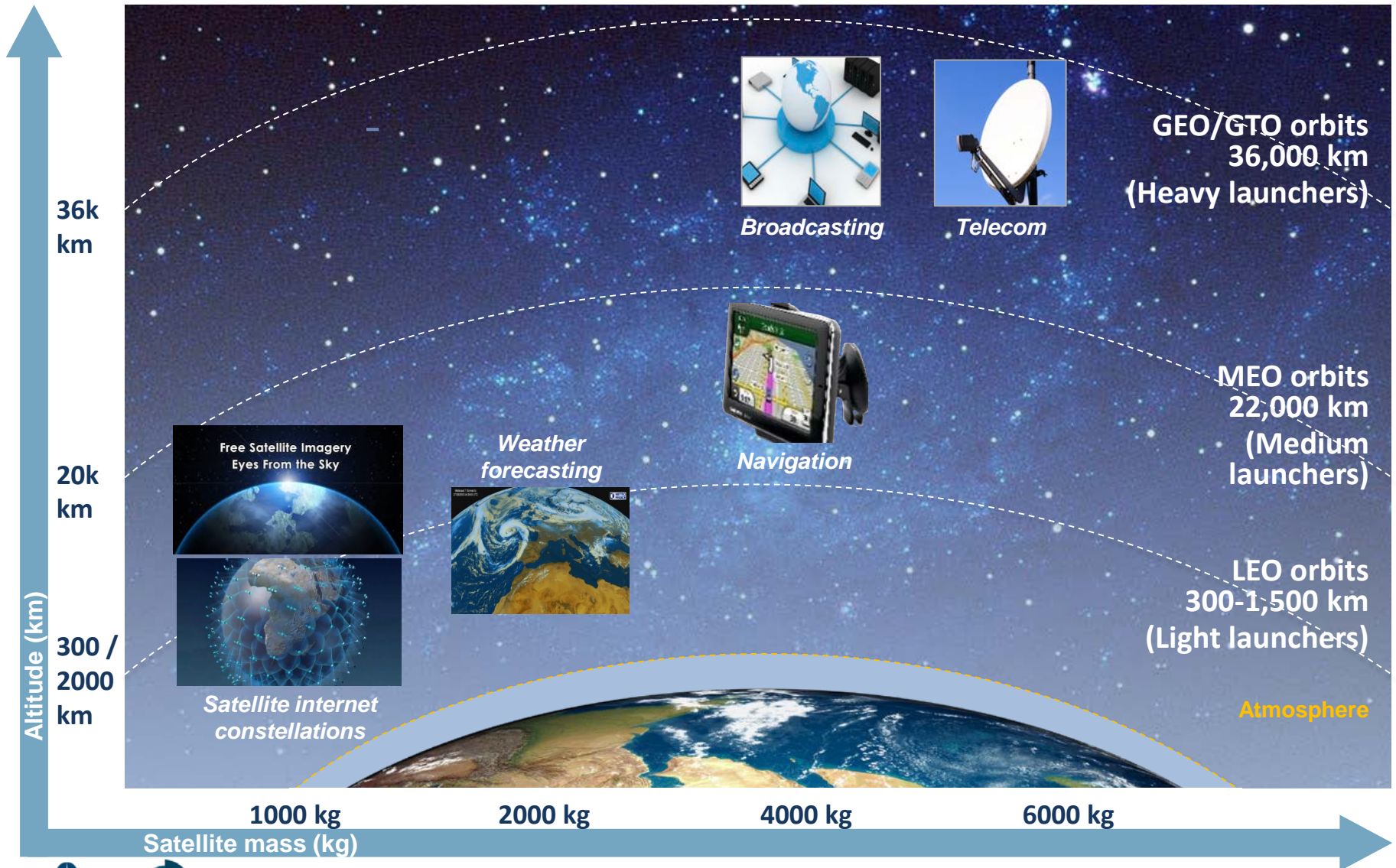


- 1,5 tons to Low Earth Orbit
- Small Earth observation Satellites
- Current flight rate : 3/year
- In operation since 2012

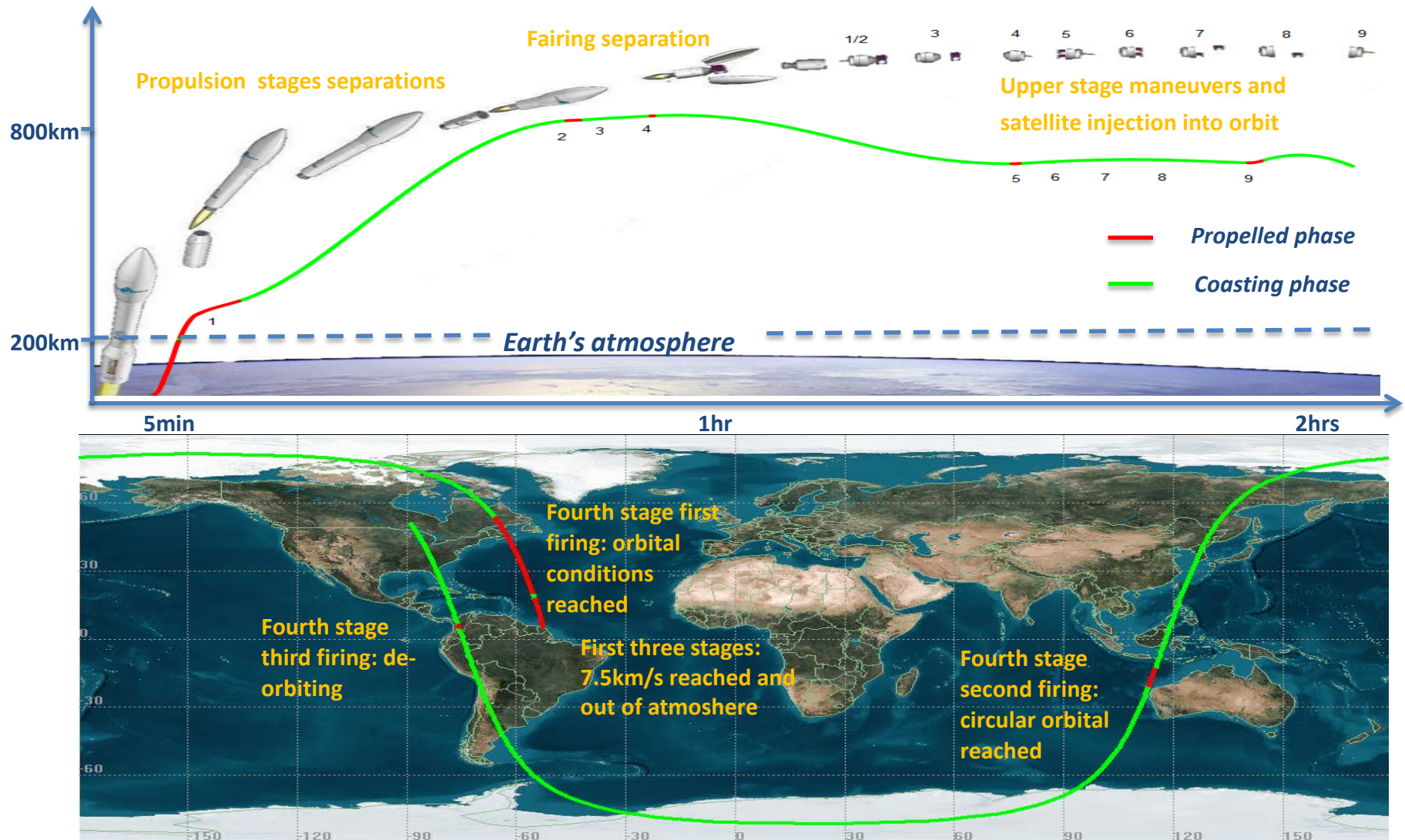


Prime Contractor (ca. 65% share⁽¹⁾)

Delivering satellites to different orbits for different applications



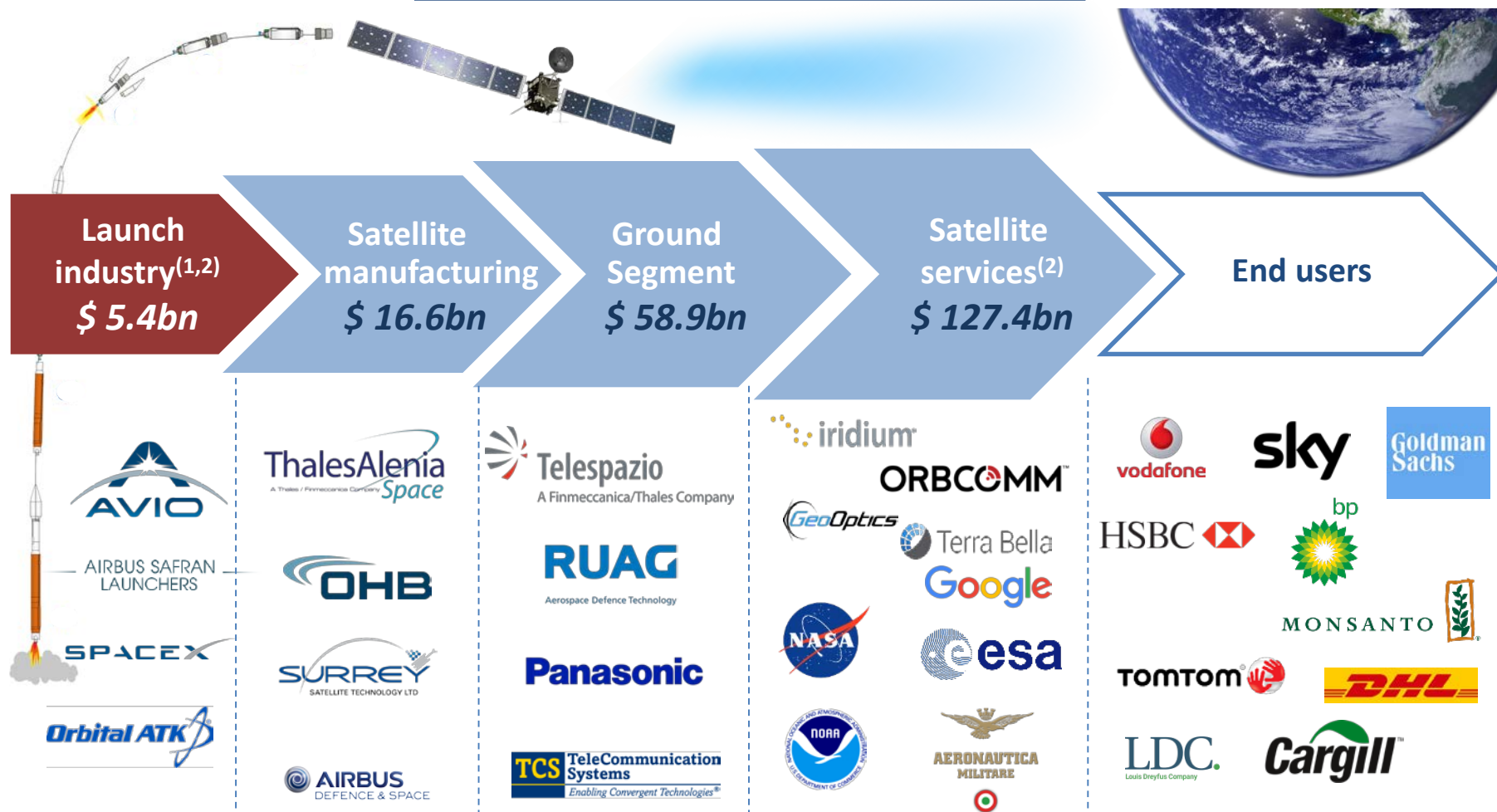
It takes 5 min to get to Space, two hours to position satellites



The Launcher sector enables all other Space business segments



Global space value chain (2015)



(1) Includes launcher manufacturing and launch service activities

(2) Commercial services revenues only

Sources: based on Satellite Industry Association (2015)

End-market demand is driven by traditional and innovative application domains , requiring different orbits



Orbits

GEO

MEO

LEO

Applications

Broadcasting & Telecom



To provide communication services

- Satellite television / satellite radio
- Satellite broadband
- Mobile communication

Navigation



To navigate people to their destinations

- Navigation
- Positioning

Broadband Data



To connect people and devices worldwide

- Mobile Data
- Managed network services (fleet management)
- Machine 2 machine

Earth observation



To gain deeper insight of the earth's surface

- Agriculture and urban planning
- Mining development
- Disaster management

Meteorology



To understand and forecast the weather

- Weather forecast
- Climate change / environment analysis

Technology



To discover new worlds and the cosmos

- In-orbit testing
- Health experiments

End users

sky



DHL

TOMTOM

OneWeb
ACCESS FOR EVERYONE

AXELSPACE

HSBC



LDC.
Louis Dreyfus Company

Cargill



Our daily lifestyle hinges upon what happens in space



The number of satellites to be launched will double in the next 5 years



Satellites to be launched by customer (2010 - 2020)

2010 - 2015

2016 - 2020

Total
satellites

642

$\approx 2 \times$

1,318

o/w 70%
accessible
market for
EU
launchers

of which

Commercial
customers

206

$\approx 3 \times$

682

Institutional
customers

436

$\approx 1.5 \times$

636

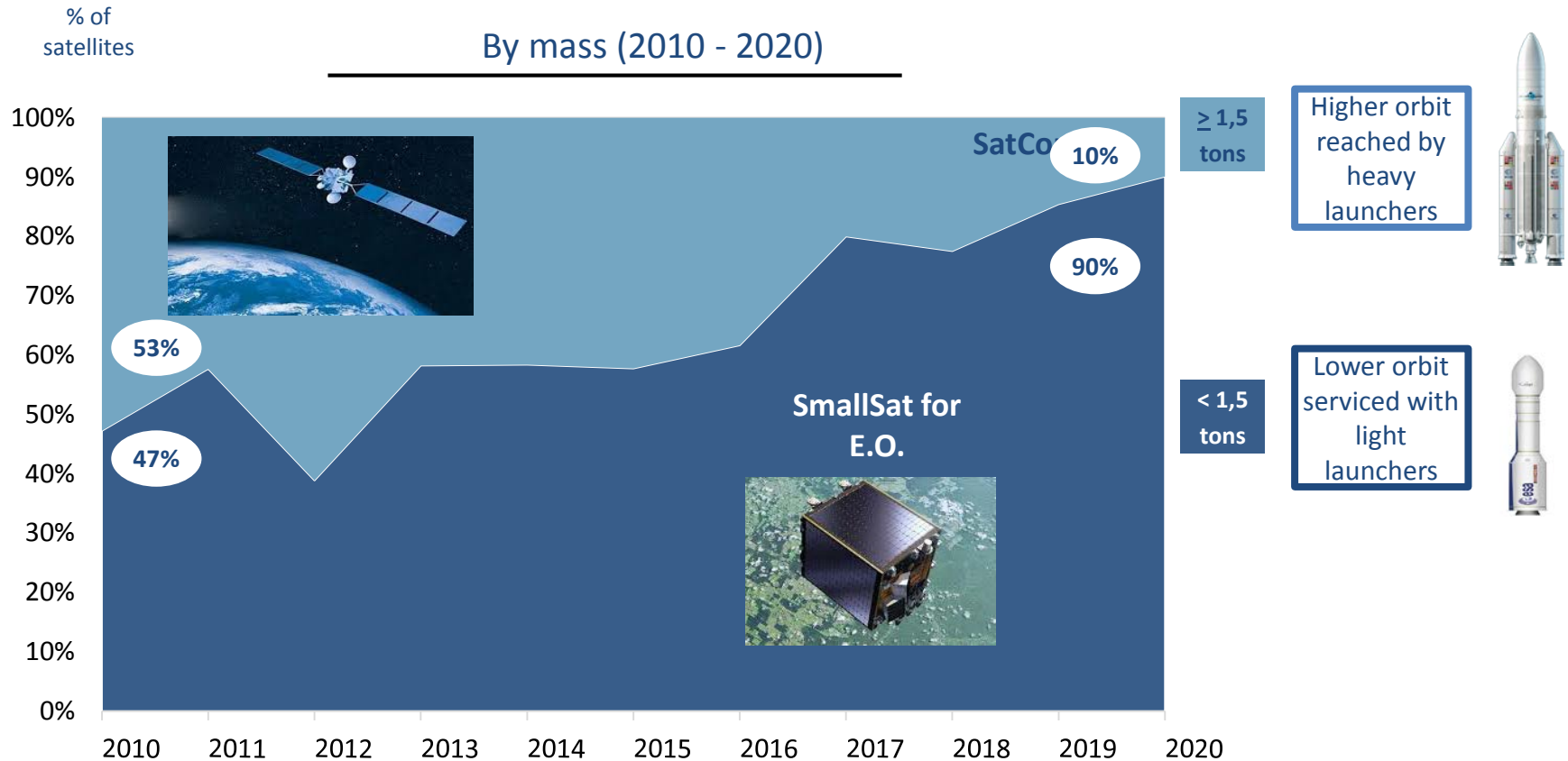
○ # of satellites

The number of total satellites in orbit will be pushed by commercial exploitation of space, in particular with the deployment of new satellite constellations in LEO orbits

The average size of a satellite will become much smaller

















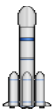






Satellite market



Competitive landscape in the launch service business



Global launch industry segmentation by orbit

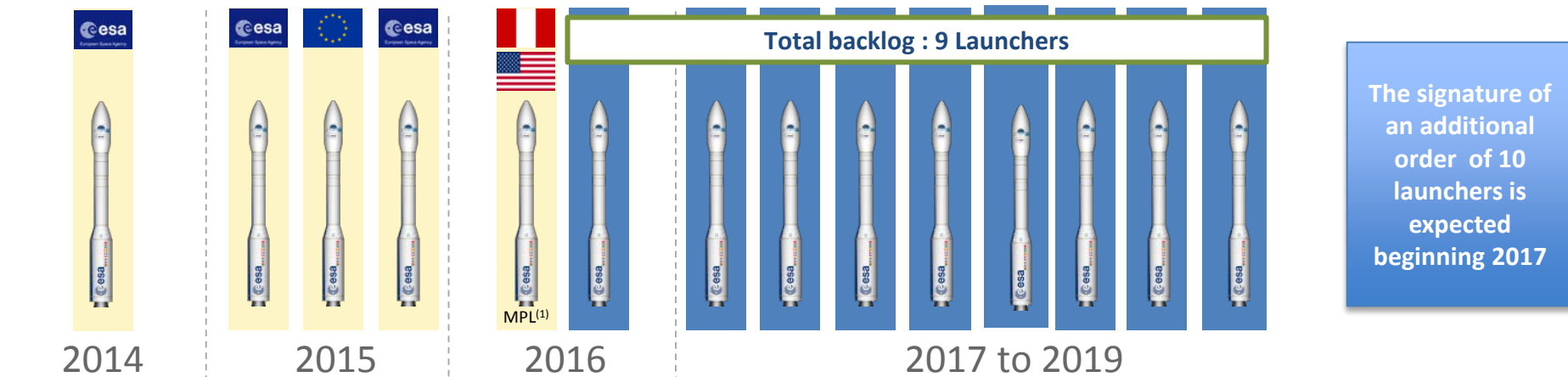
					Closed market	
						
GEO/GTO orbits 36,000 km (Heavy launchers)	 Proton	 Falcon 9 Atlas 5	 Ariane 5	 GLSV	 CZ-3	 HIIA
MEO orbits 22,000 km (Medium launchers)	 Soyuz (1)	 Delta 2			 CZ-4	
LEO orbits 300-1,500 km (Light launchers)	 Rockot Dnepr	 Minotaur	 Vega	 PSLV	 CZ-2C	 Epsilon
2006-2015 launches	287	183	65	29	136	27
Reliability			+++	+	++	+++

EU fleet covers all relevant segments and provides extremely reliable services

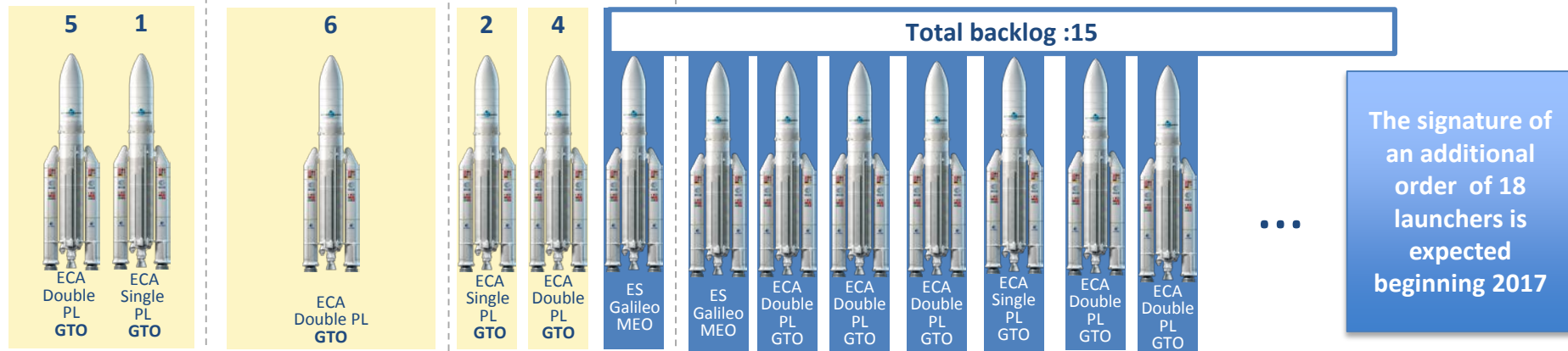
Robust, fully contracted backlog



Backlog for Vega



The signature of an additional order of 10 launchers is expected beginning 2017



The signature of an additional order of 18 launchers is expected beginning 2017

Backlog for Ariane 5

Predictable production revenues for the next three and half years from backlog

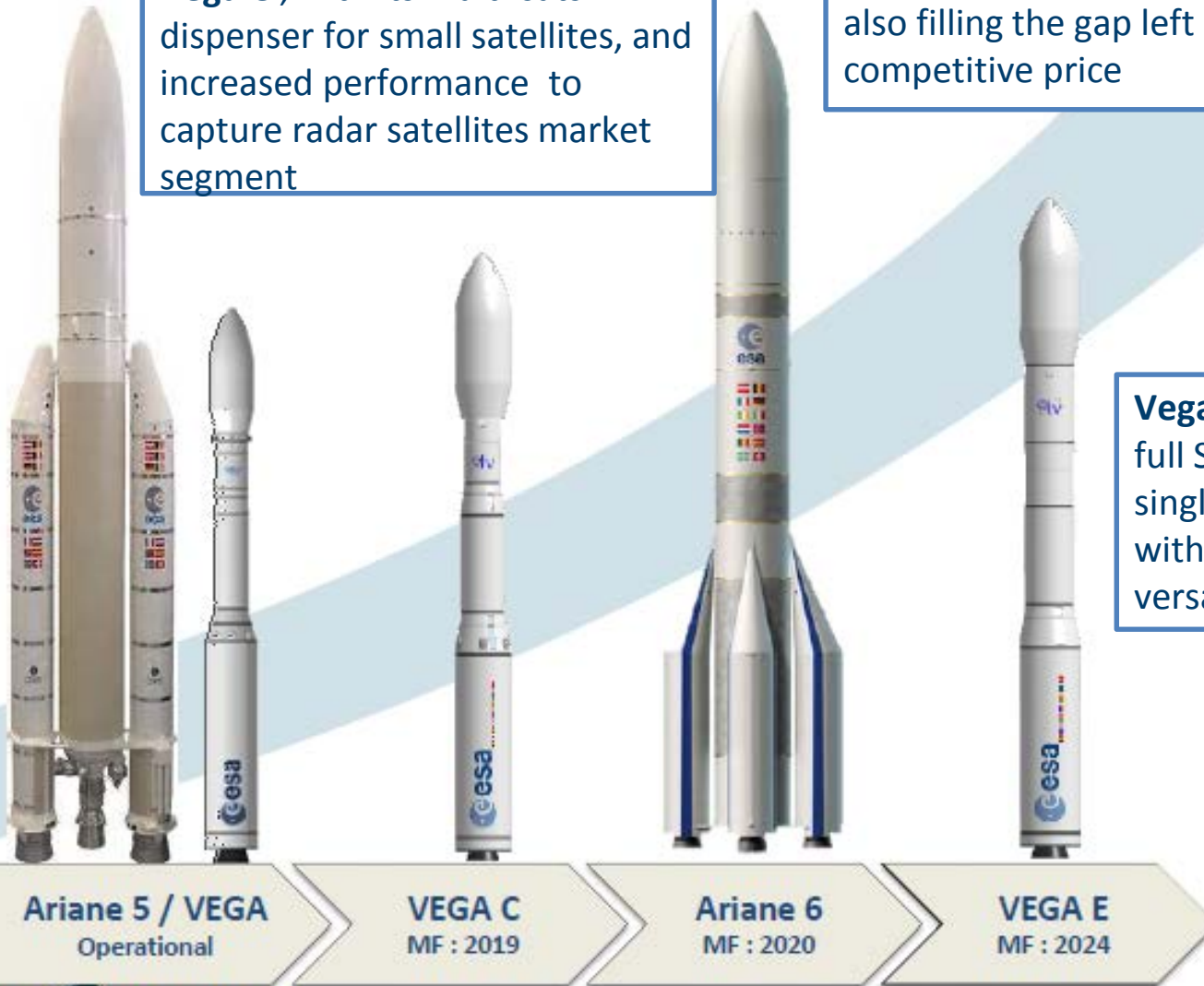
Future product roadmap and contracted developments



Vega C, with its multi-sats dispenser for small satellites, and increased performance to capture radar satellites market segment

Ariane 6, in its two versions, to address all types of missions in MEO and GTO, also filling the gap left by Soyuz, with a competitive price

Vega E, to capture the full SSO market in single/double launch, with an increased versatility



Today Avio has 3 main competency areas



Solid propulsion



Materials :Pre-preg and TP rubber



Insulated motor Case Mfg



Propellant casting



Nozzles

Liquid propulsion



Vulcain LoX TP



MIRA TP and
Firing Test



Vinci
LoX TP



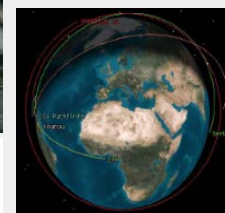
TP integration



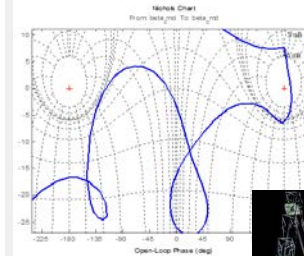
System int. & Launch Ops



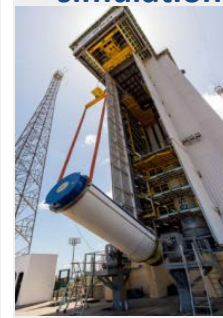
All system
testing and
verification



Launcher
integration



Mission
simulation



Avio generates today 257M€ annual revenues for production and development across all product lines



Ariane propulsion

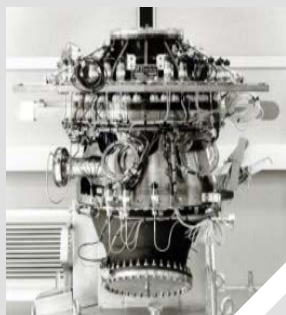
Boosters



Ariane 5

Ariane 6

Turbopumps



Vulcain

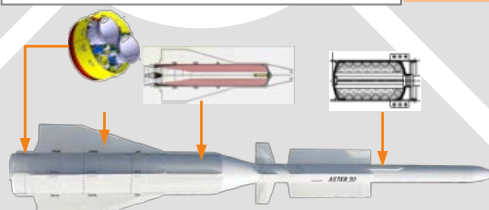
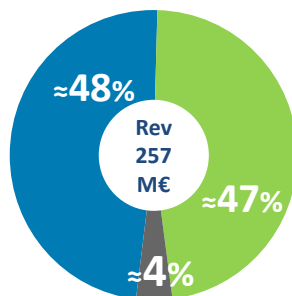
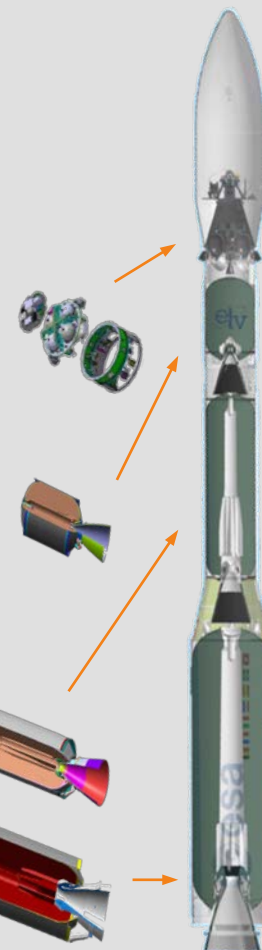
Vinci

Vega launcher



Vega

Vega C



Aster 30

Camm ER

Tactical propulsion

Production (67%)

Development (33%)

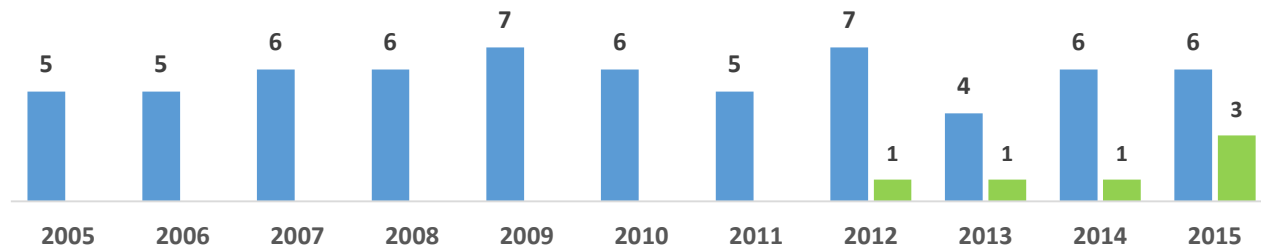


Financials

Consistent financial track record in the last 10 years



Annual flights /production volume



■ Ariane
■ Vega

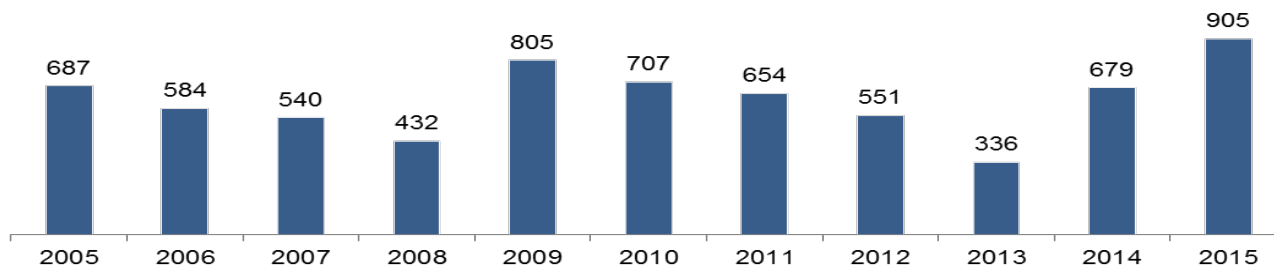
Growing flight rates driving prod.

Contracted developments



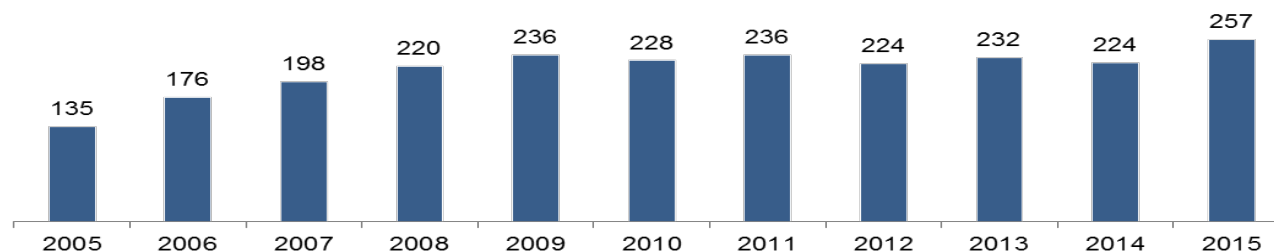
Stable funding for devel.

Order Backlog (production+ development) (M€)



3.5 years backlog visibility

Net revenues (M€)



7% revenue CAGR in 10 years

Highlights – Key Economics



MAIN FIGURES CONSOLIDATED	FY 2013 ACTUAL		FY 2014 ACTUAL		FY 2015 ACTUAL	
	€ - M	% on Net Rev	€ - M	% on Net Rev	€ - M	% on Net Rev
NET REVENUES	232.1	100.0%	224.5	100.0%	257.4	100.0%
ADJUSTED EBITDA ⁽¹⁾	37.9	16.3%	39.4	17.6%	35.5	13.8%
ADJUSTED EBIT ⁽²⁾	24.7	10.6%	26.3	11.7%	22.2	8.6%
ADJUSTED NET INCOME	27.6	11.9%	26.4	11.8%	17.6	6.8%

Higher 2014 Adjusted EBITDA and EBIT driven by additional margins related to the completion of VEGA accompaniment contract 2011-14.

Higher Adjusted Net Income in 2014 compared to 2015 driven by above additional margins as well as 2015 interest on bank financing.

(1): Adjustments mainly relate to non recurring expenses and investors fees

(2): In addition to Adjstment to EBITDA include customer relationship assets amortization

Highlights – Net Invested Capital and Sources



MAIN FIGURES CONSOLIDATED	FY 2013 ACTUAL	FY 2014 ACTUAL	FY 2015 ACTUAL
	€ - M	€ - M	€ - M
WORKING CAPITAL ⁽¹⁾	(12.5)	(45.2)	(56.0)
DEFERRED TAX ASSETS	42.3	54.2	56.8
PROVISIONS FOR OBLIGATIONS AND RISKS ⁽¹⁾	(28.8)	(26.3)	(25.7)
GOODWILL	221.0	221.0	221.0
OTHER FIXED ASSETS ⁽²⁾	154.0	153.5	146.9
EXCEPTIONAL ITEMS (MAINLY TAX)	(67.9)	(16.9)	(6.6)
NET INVESTED CAPITAL	308.1	340.4	336.4
NET FINANCIAL POSITION ⁽³⁾	1,161.3	185.0	(27.6)
EQUITY	(1,469.4)	(525.3)	(308.8)
TOTAL SOURCES	(308.1)	(340.4)	(336.4)

(1): Excluding exceptional items (mainly tax)

(2): 2014 and 2015 include about €25.0M of other intangibles from PPA

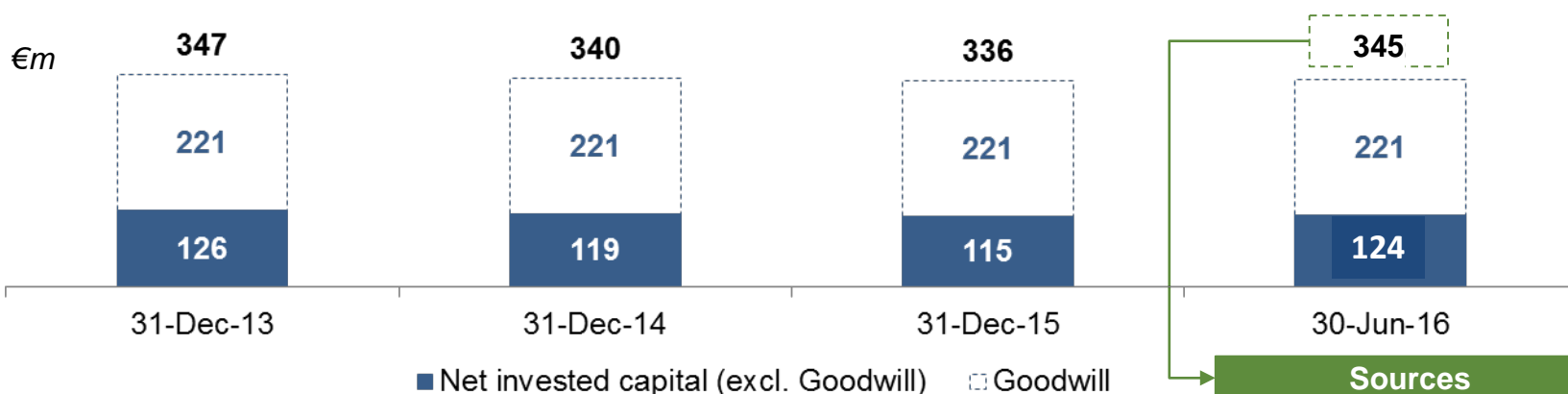
(3): Including financial receivables Vs TC

Light asset base



Net invested capital and ROCE Adjusted

- Light asset base due to Goodwill resulting to past LBO transaction (c. 65% of Net Invested Capital) and exclusive free use (*comodato*) of assets, not included in the Net Invested Capital, belonging to European Space Agency



Sources	
Equity	c. €305m
Net debt	c. €40m

Currently includes €96m financing at c. 4% annual interest rate connected to past LBO capital structure

ROCE Adj.
(%)⁽¹⁾

20%

22%

19%

High level of returns on capital employed

Cash Flow and Evolution of Net Financial Position



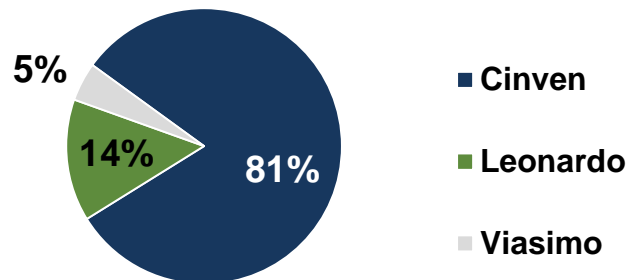
MAIN FIGURES CONSOLIDATED	FY 2014 ACTUAL	FY 2015 ACTUAL
	€ - M	€ - M
NFP BOP	1,161.3	185.0
REPORTED EBITDA	33.0	27.9
CHANGE IN WORKING CAPITAL ⁽¹⁾	32.8	10.8
CAPEX	(16.8)	(13.6)
CHANGE IN PROVISIONS FOR OBLIGATIONS AND RISKS ⁽¹⁾	(2.5)	(0.6)
OPERATING CASH FLOW	46.5	24.5
CHANGE IN EXCEPTIONAL ITEMS (MAINLY TAX)	(61.1)	(10.8)
NET FINANCIAL EXPENSES	(10.0)	(3.3)
CURRENT INCOME TAXES	(1.2)	(1.1)
AVIO DIVIDENDS DISTRIBUTION	(949.0)	(220.0)
OTHER CHANGES IN RETAINED EARNINGS	(1.4)	(1.9)
NOT OPERATING CASH FLOW	(1,022.8)	(237.1)
NFP EOP	185.0	(27.6)

⁽¹⁾ Excluding exceptional items (mainly tax)

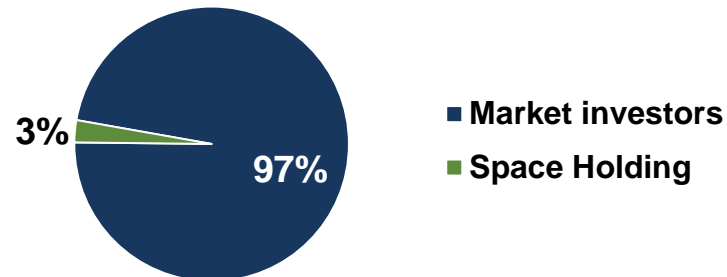


Appendix

Current shareholding structures



- **Ordinary Shares: 400,000,000**
- **Cinven: global Private Equity fund**
- **Leonardo: industrial minority partner**
- **Viasimo: investment vehicle of previous managers**



- **Ordinary Shares: 30,000,000**
- **Special Shares: 800,000**
 - No entitlement to ordinary dividends, no voting rights
 - 4.5-to-1 conversion in ordinary shares at certain triggers
- **Market Warrants: 15,000,000**
 - Strike price: € 9.5
 - 1 warrant every 4 shares delivered to shareholders at IPO – Currently listed
 - 1 warrant every 4 shares to be assigned @ BC
- **Sponsor Warrants: 1,600,000**
 - Strike price: € 13 – Cash exercise

Implied metrics of the transaction



Valuation approach

- **Approach:** DCF and multiples
- **Reference valuation date:** 1st January 2016 ("Locked Box mechanism")

Transaction data

- **Purchase Price:** € 159.7m
- **Reference bridge to Enterprise Value⁽¹⁾:** € 47.8m
- **Implied Enterprise Value:** € 207.5m
- **Implied multiples on 2015 financials:**
 - 2015 adjusted EBITDA multiple: 5.8x
 - 2015 adjusted EBIT multiple: 9.3x
 - 2015 adjusted P/E multiple: 9.1x



Valuation approach

- **Approach:** Net Asset Value

Transaction data

- **Space2 NAV per share of € 10 per share at Business Combination**

(1) Based on net debt as of 31-Dec-15 of € 34.0m, book value of financial receivables vs Termica Colleferro of € 6.4m, book value of minority interests of € 8.2m, book value of associates of € 5.2m, book value of provisions for risks and employee benefits € 38.3m, 50% of the book value of deferred tax assets of € 28.4m, contractual leakages of € 7.3m

Key transaction elements⁽¹⁾



3 subsequent steps, all occurring by merger completion

A

Demerger

- Partial demerger of cash not utilized for the acquisition into Space3, net of cash utilized for withdrawals

B

Acquisition

- Space2, Leonardo and Management acquire respectively a 53%, 27% and 6% interest in Avio from financial investors (Cinven and Viasimo)

C

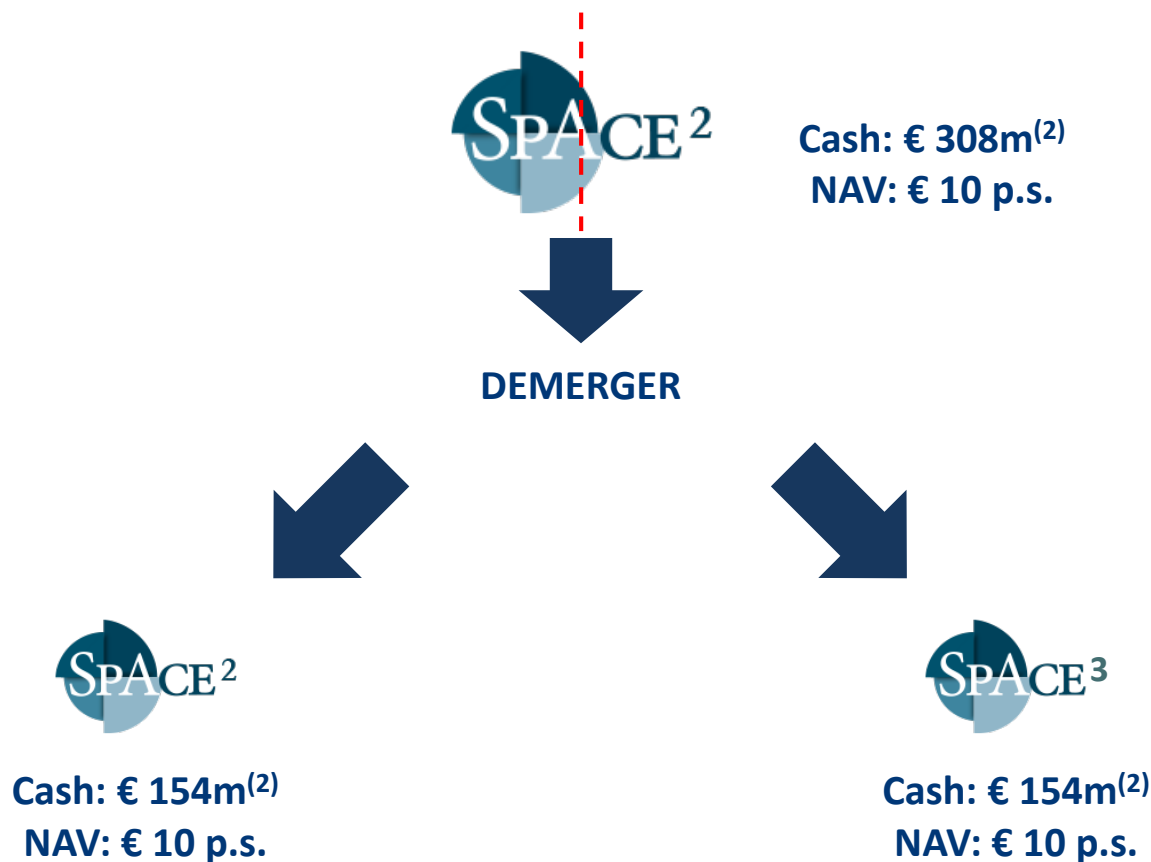
Merger

- Merger by incorporation of Avio into Space2
- Avio shareholders⁽²⁾ receive new Space2 shares in exchange for Avio shares

Total net cash contribution into Avio of c. € 66m

A Demerger⁽¹⁾

- Space2 is equally split through a proportional demerger



- Ordinary shares, special shares and market warrants will be split proportionally⁽³⁾

Acquisition⁽¹⁾

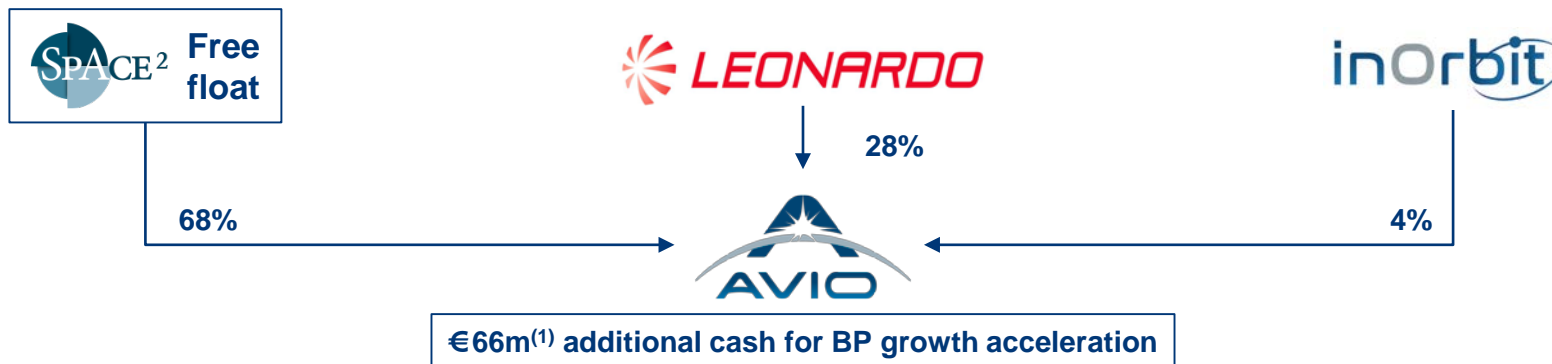


- Purchase Price for 85.68% stake of Avio equal to c. € 136.8m (100% Purchase Price to c. € 159.7m)
- Space2 acquires a 53% interest in Avio for a total acquisition cost of c. € 84.9m
- Leonardo acquires a 27% interest in Avio for a total acquisition cost of c. € 42.9m
- The Management acquires a 6% interest in Avio for a total acquisition cost of c. € 9.0m
- Transfer of shares completed simultaneously with the execution of the Deed of Merger



- Merger by incorporation of Avio into Space2
- The resulting company assumes the name of Avio
- Tender offer threshold set at 25%
- Avio price per share equal to € 0.3992, corresponding to a Purchase Price for 100% of € 159.7m
- Space2 price per share equal to € 10.0
- The exchange ratio of newly issued Space2 ordinary shares for Avio ordinary shares, is set as follows:
 - € 0.3992 / € 10.0 equal to an exchange ratio of 0.0399x

Resulting shareholders at Business Combination



Alternative scenarios at business combination



Scenario 1: No withdrawal



- Implied equity value
~ € 233m⁽¹⁾



- NAV ~ € 154m⁽²⁾

Scenario 2: Maximum withdrawal



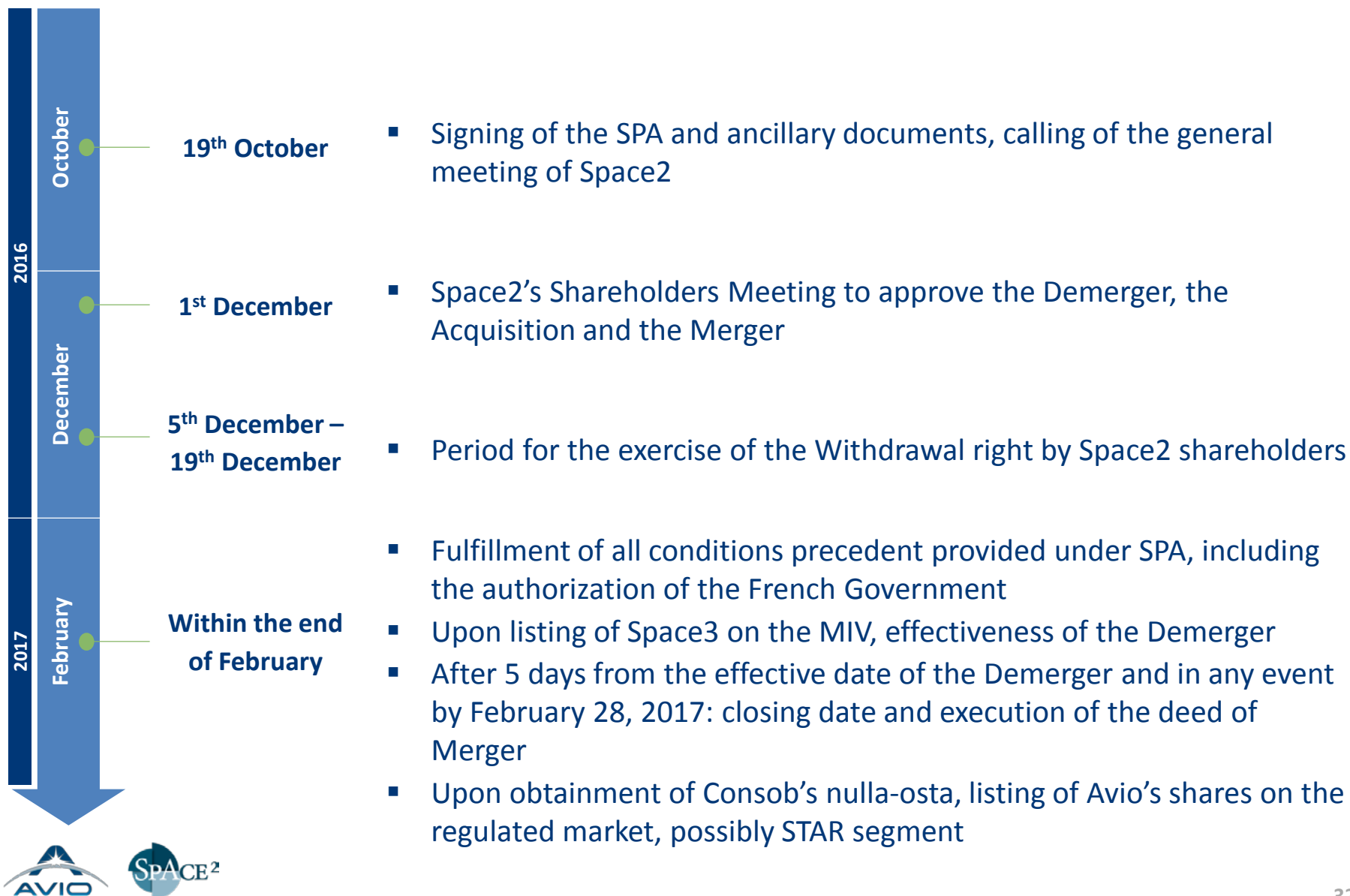
- Implied equity value
~ € 235m⁽¹⁾



- NAV ~ € 54m⁽²⁾

- Withdrawal price set equal to € 9.85 per share

Transaction timeline



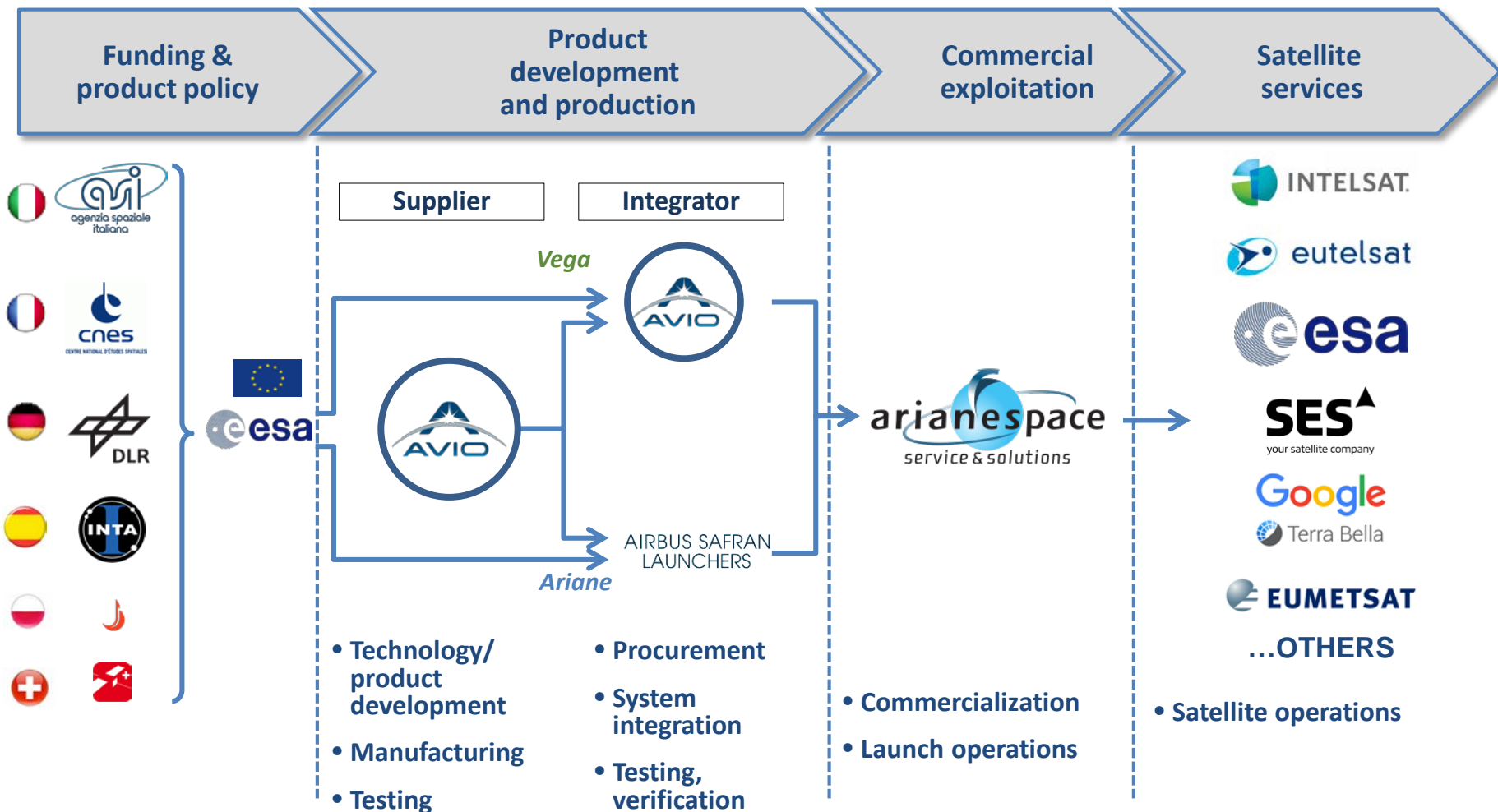
Avio's governance upon listing



- Governance continuity, independence and full transparency to benefit all stakeholders; simple majority to make all decisions
- Board of Directors to be made of 9 members, who will be in charge for 3 years since listing
- 4 out 7 current board members will stay on and be joined by 1 further management representative; 4 additional independent directors
- Board members:
 - Giulio Ranzo (CEO)
 - Roberto Italia (Chairman)
 - Vittorio Rabajoli (InOrbit)
 - Stefano Ratti (Leonardo Finmeccanica)
 - Luigi Pasquali (Leonardo Finmeccanica)
 - Monica Auteri (Independent)
 - Giovanni Gorno Tempini (Independent)
 - Donatella Sciuto (Independent)
 - Maria Rosaria Bonifacio (Independent)



Avio plays a pivotal role between market demand and product development



Avio at the heart of the EU launcher industry

Profit & Loss



PROFIT AND LOSS ACCOUNT	FY 2013 ACTUAL	% on net rev	FY 2014 ACTUAL	% on net rev	FY 2015 ACTUAL	% on net rev
	€ - Thousands		€ - Thousands		€ - Thousands	
GROSS REVENUES	232,070		224,460		279,227	
PASS-THROUGH	-		-		(21,822)	
NET REVENUES	232,070	100%	224,460	100%	257,405	100%
NET COST OF SALES	(183,092)		(171,470)		(206,834)	
GROSS MARGIN	48,978	21%	52,990	24%	50,571	20%
SELF FUNDED R&D	(2,137)	1%	(2,987)	1%	(2,901)	1%
AMORTIZATION OF CAPITALIZED R&D	(6,795)	3%	(6,948)	3%	(6,947)	3%
GRANTS	2,396	1%	2,943	1%	1,793	1%
G&A	(12,975)	6%	(14,825)	7%	(15,858)	6%
OTHER INCOME/(EXPENSES)	(10,283)	4%	(6,520)	3%	(5,602)	2%
NON RECURRING INCOME/(EXPENSES)	(14,016)	6%	(4,751)	2%	(6,464)	3%
AMORTIZATION OF CUSTOMER RELATIONSHIP ASSETS	(4,084)	2%	(4,084)	2%	(4,084)	2%
EBIT	1,084	0%	15,818	7%	10,508	4%
FINANCIAL EXPENSES	(4,009)	2%	(11,546)	5%	(4,028)	2%
FINANCIAL INCOME	1,684	1%	1,875	1%	784	-
EXCHANGE RATE GAINS/(LOSSES)	87	-	(321)	-	(86)	-
TOTAL FINANCIAL INCOME/(EXPENSES)	(2,238)	1%	(9,992)	4%	(3,330)	1%
INCOME/(EXPENSES) FROM INVESTMENTS	979	0%	29	0%	(2,799)	1%
TOTAL INCOME/(EXPENSES) FROM INVESTMENTS	979	0%	29	0%	(2,799)	1%
RESULT BEFORE TAXES	(175)	0%	5,855	3%	4,379	2%
CURRENT INCOME TAXES	(1,032)	0%	362	0%	(1,494)	1%
EXCEPTIONAL ITEMS (MAINLY TAX)	-		(10,079)		(455)	
DEFERRED TAXES	(11,192)	5%	10,360	5%	2,934	1%
NET RESULT	(12,399)	5%	6,498	3%	5,364	2%

Adj.EBITDA and Adj.EBIT



ADJUSTED EBITDA		FY 2013 ACTUAL	% on net rev	FY 2014 ACTUAL	% on net rev	FY 2015 ACTUAL	% on net rev
		€ - M	rev	€ - M	rev	€ - M	rev
EBIT		1.1	0%	15.8	7%	10.5	4%
DEPRECIATION OF TANGIBLE ASSETS		5.6	2%	5.4	2%	5.6	2%
AMORTIZATION OF CUSTOMER RELATIONSHIP ASSETS		4.1	2%	4.1	2%	4.1	2%
AMORTIZATION OF CAPITALIZED R&D		6.8	3%	6.9	3%	6.9	3%
AMORTIZATION OTHER INTANGIBLE ASSETS		0.8	0%	0.7	0%	0.8	0%
EBITDA		18.4	8%	33.0	15%	27.9	11%
ADJUSTEMENTS	INVESTORS FEES	1.2	1%	1.2	1%	1.2	0%
	NON RECURRING (INCOME)/EXPENSES	14.0	6%	4.8	2%	6.5	3%
	OTHER MANAGEMENT ADJUSTMENTS	4.3	2%	0.5	0%	-	0%
ADJUSTED EBITDA		37.9	16%	39.4	18%	35.5	14%

ADJUSTED EBIT		FY 2013 ACTUAL	% on net rev	FY 2014 ACTUAL	% on net rev	FY 2015 ACTUAL	% on net rev
		€ - M	rev	€ - M	rev	€ - M	rev
EBIT		1.1	0%	15.8	7%	10.5	4%
ADJUSTEMENTS	AMORTIZATION OF CUSTOMER RELATIONSHIP ASSETS	4.1	2%	4.1	2%	4.1	2%
	INVESTORS FEES	1.2	1%	1.2	1%	1.2	0%
	NON RECURRING (INCOME)/EXPENSES	14.0	6%	4.8	2%	6.5	3%
	OTHER MANAGEMENT ADJUSTMENTS	4.3	2%	0.5	0%	-	0%
ADJUSTED EBIT		24.7	11%	26.3	12%	22.2	9%

Adj.Net Income



ADJUSTED NET INCOME	FY 2013 ACTUAL	% on net rev	FY 2014 ACTUAL	% on net rev	FY 2015 ACTUAL	% on net rev
	€ - M		€ - M		€ - M	
NET RESULT FROM CONTINUING OPERATIONS	(12.4)	5%	7.8	3%	5.4	2%
AMORTIZATION OF CUSTOMER RELATIONSHIP ASSETS	4.1	2%	4.1	2%	4.1	2%
INVESTORS FEES	1.2	1%	1.2	1%	1.2	0%
NON RECURRING (INCOME)/EXPENSES	14.0	6%	4.8	2%	6.5	3%
OTHER MANAGEMENT ADJUSTMENTS	4.3	2%	0.5	0%	-	0%
WRITE DOWN OF NON CONSOLIDATED INVESTMENTS	-	0%	-	0%	2.8	1%
NON-RECURRING ACCRUALS FOR TAX RISKS	0.5	0%	8.7	4%	0.5	0%
DEFERRED TAX ASSETS	12.3	5%	(11.8)	5%	(2.9)	1%
INTERSTS EXPENSES ON SHAREHOLDERS LOAN	3.6	2%	11.1	5%	-	0%
TOAL ADJUSTING ITEMS	40.0	17%	18.5	8%	12.1	5%
ADJUSTED NET INCOME	27.6	12%	26.4	12%	17.5	7%

Balance Sheet 1/2



BALANCE SHEET	31 DEC 2013	31 DEC 2014	31 DEC 2015
	ACTUAL	ACTUAL	ACTUAL
	€'000	€'000	€'000
WORK IN PROGRESS ⁽¹⁾	65,103	19,618	(12,292)
TRADE PAYABLES	(52,757)	(51,641)	(46,872)
TRADE RECEIVABLES	10,792	6,927	8,344
OTHER ASSETS	49,534	48,877	63,843
OTHER LIABILITIES	(85,036)	(68,968)	(69,034)
WORKING CAPITAL	(12,364)	(45,186)	(56,011)
DEFERRED TAX ASSETS AND LIABILITIES	42,268	54,238	56,793
EMPLOYEE LEAVING ENTITLEMENTS (TFR)	(7,259)	(6,671)	(5,965)
OTHER DEFINED BENEFIT PLANS	(1,892)	(2,152)	(2,352)
OTHER LONG TERM BENEFITS	(2,181)	(2,497)	(2,485)
TOTAL PROVISIONS FOR EMPLOYEE BENEFITS	(11,332)	(11,320)	(10,802)
RESERVE FOR COSTS OF VARIABLE SALARIES AND WAGES	(1,986)	(2,879)	(2,992)
RESERVE FOR PERSONNEL ESPENSES AND RESTRUCTURING	(1,894)	(574)	(804)
RESERVE FOR LEGAL AND ENVIROMENTAL RISKS	(9,617)	(9,136)	(8,005)
RESERVE FOR COMMERCIAL AND CONTRACTUAL RISKS	(3,948)	(2,355)	(3,070)
TOTAL PROVISIONS FOR RISKS	(17,444)	(14,944)	(14,870)
TOTAL PROVISIONS FOR OBLIGATIONS AND RISKS	(28,776)	(26,264)	(25,672)
OTHER ASSETS (EXCEPTIONAL TAX ITEMS)	878	12,888	6,000
OTHER LIABILITIES (EXCEPTIONAL TAX ITEMS)	(46,057)	(4,459)	0
TAX PROVISIONS (EXCEPTIONAL TAX ITEMS)	(14,916)	(19,216)	(7,399)
PROVISION FOR CASH SETTLED SHARE BASED PAYMENTS	(7,881)	(5,140)	(5,178)
GE CLAIM		(1,000)	0
EXCEPTIONAL ITEMS	(67,976)	(16,927)	(6,577)
TANGIBLE ASSETS	48,667	50,229	52,917
GOODWILL	221,000	221,000	221,000
CUSTOMER RELATIONSHIP ASSETS	32,670	28,587	24,503
DEVELOPMENT INTANGIBLE ASSETS	63,399	65,266	62,853
OTHER INTANGIBLE ASSETS	1,094	1,382	1,431
INVESTMENTS	8,160	8,032	5,161
FIXED ASSETS	374,990	374,496	367,865
NET INVESTED CAPITAL	308,142	340,356	336,398

(1) WIP are composed of Inventories, Long-term contract WIP, Advance Payments from Customers and Advance Payments to Suppliers.

Balance Sheet 2/2



BALANCE SHEET	31 DEC 2013 ACTUAL	31 DEC 2014 ACTUAL	31 DEC 2015 ACTUAL
	€'000	€'000	€'000
CASH & CASH EQUIVALENTS	57,399	165,232	70,378
FINANCIAL RECEIVABLES AND CURRENT FINANCIAL ASSETS	1,271,040	27,655	6,530
FINANCIAL LOANS AND ACCRUED INTERESTS	(167,613)	(7,920)	(104,478)
ACCRUED INTEREST INCOME	452	0	0
NET FINANCIAL POSITION	1,161,278	184,967	(27,570)
SHARE CAPITAL	(39,400)	(40,000)	(40,000)
RETAINED EARNINGS	(144,663)	(471,243)	(256,016)
NET RESULT	(1,276,669)	(5,554)	(4,589)
EQUITY OF THE GROUP	(1,460,732)	(516,797)	(300,605)
MINORITY RETAINED EARNINGS	(7,694)	(7,582)	(7,448)
MINORITY NET RESULT	(994)	(944)	(775)
EQUITY OF MINORITY	(8,688)	(8,526)	(8,223)
TOTAL EQUITY	(1,469,420)	(525,323)	(308,828)
TOTAL SOURCES	(308,142)	(340,356)	(336,398)

Working Capital



MAIN FIGURES CONSOLIDATED	31 DEC 2013	31 DEC 2014	31 DEC 2015
	ACTUAL	ACTUAL	ACTUAL
	€ - M	€ - M	€ - M
INVENTORIES	27.0	26.1	42.5
ADVANCES TO SUPPLIERS	37.3	42.4	58.4
NET WORK IN PROGRESS (NET WIP)	(0.6)	(45.0)	(108.3)
OTHER ADVANCES FROM CUSTOMERS	1.4	(3.8)	(4.9)
WORK IN PROGRESS	65.1	19.6	(12.3)
TRADE PAYABLES	(52.8)	(51.6)	(46.9)
TRADE RECEIVABLES	10.8	6.9	8.3
OTHER ASSETS	49.5	48.9	63.8
OTHER LIABILITIES	(85.0)	(69.0)	(69.0)
OTHER WORKING CAPITAL ITEMS	(77.5)	(64.8)	(43.7)
TOTAL WORKING CAPITAL	(12.4)	(45.2)	(56.0)

Cash Flow 1/2



CASH FLOW STATEMENT	FY 2014 ACTUAL	FY 2015 ACTUAL
	€'000	€'000
REPORTED EBITDA	32,975	27,907
CHANGE IN WORK IN PROGRESS	45,485	31,910
CHANGE IN TRADE PAYABLES	(1,116)	(4,769)
CHANGE IN TRADE RECEIVABLES	3,865	(1,417)
CHANGE IN OTHER ASSETS	657	(14,966)
CHANGE IN OTHER LIABILITIES	(16,068)	66
CHANGE IN WORKING CAPITAL	32,822	10,825
CHANGE IN EMPLOYEE LEAVING ENTITLEMENTS (TFR)	(588)	(706)
CHANGE IN OTHER DEFINED BENEFIT PLANS	260	200
CHANGE IN OTHER LONG TERM BENEFITS	316	(12)
TOTAL PROVISIONS FOR EMPLOYEE BENEFITS	(12)	(518)
CHANGE IN RESERVE FOR COSTS OF VARIABLE SALARIES AND WAGES	893	112
CHANGE IN RESERVE FOR PERSONNEL ESPENSES AND RESTRUCTURING	(1,320)	230
CHANGE IN RESERVE FOR LEGAL AND ENVIROMENTAL RISKS	(480)	(1,131)
CHANGE IN RESERVE FOR COMMERCIAL AND CONTRACTUAL RISKS	(1,593)	715
TOTAL PROVISIONS FOR RISKS	(2,500)	(74)
TOTAL PROVISIONS FOR OBLIGATIONS AND RISKS	(2,512)	(592)
OPERATING CASH FLOW BEFORE CAPEX	63,285	38,140
CAPITAL EXPENDITURES IN TANGIBLE ASSETS	(6,983)	(8,272)
GOODWILL	-	-
CUSTOMER RELATIONSHIP ASSETS	(1)	(0)
CAPITAL EXPENDITURES IN DEVELOPMENT INTANGIBLE ASSETS	(8,815)	(4,534)
CAPITAL EXPENDITURES IN OTHER INTANGIBLE ASSETS	(992)	(833)
DISPOSAL OF FIXED ASSETS	-	-
CAPITAL EXPENDITURES	(16,791)	(13,639)
OPERATING CASH FLOW	46,494	24,501

Cash Flow 2/2



CASH FLOW STATEMENT	FY 2014 ACTUAL	FY 2015 ACTUAL
	€'000	€'000
OPERATING CASH FLOW	46,494	24,501
CHANGE IN OTHER ASSETS (EXCEPTIONAL TAX ITEMS)	(12,010)	6,888
CHANGE IN OTHER LIABILITIES (EXCEPTIONAL TAX ITEMS)	(41,598)	(4,459)
CHANGE IN TAX PROVISIONS (EXCEPTIONAL TAX ITEMS)	4,300	(11,817)
CHANGE IN PROVISION FOR CASH SETTLED SHARE BASED PAYMENTS	(2,741)	38
CHANGE IN LIABILITIES FOR GE CLAIM	1,000	(1,000)
CHANGE IN EXCEPTIONAL ITEMS (MAINLY TAX)	(10,079)	(455)
CHANGE IN EXCEPTIONAL ITEMS	(61,128)	(10,805)
CHANGE IN PARTICIPATIONS	157	2,871
FINANCIAL INCOME/(EXPENSES)	(9,992)	(3,330)
CURRENT INCOME TAXES	(1,248)	(1,115)
CHANGE IN RETAINED EARNINGS	(950,594)	(224,658)
NOT OPERATING CASH FLOW	(1,022,805)	(237,038)
CHANGE IN NET FINANCIAL POSITION	(976,311)	(212,537)