Investors’ update after VV17

27 November 2020
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Established facts
• 1st stage (P80) nominal propulsion and separation
• 2nd stage (Z23) nominal propulsion and separation
• 3rd stage (Z9) nominal propulsion and separation
• 4th stage (AVUM) nominal ignition and propulsion
• At ~8:00 min. (242km altitude) degradation of trajectory observed, thrust vector control stroke anomaly
• At ~17:48 min. loss of telemetry
• At ~28:00 min. estimated splashdown

Root Cause Early Investigation
• Initial analyses point out to an integration mistake in the electrical actuation system of the 4th stage (AVUM)
• Independent Inquiry Commission setup* to:
  • Verify root cause of anomaly
  • Define corrective actions for return-to-flight
  • Maintain confidentiality until completion of investigation (targeted by 15th December)

(*) Established on 18 November 2020, chaired by ESA and Arianespace with participation of CNES and Avio
SOURCE: Arianespace, ESA
The way forward

• Support the Independent Inquiry Commission – conclusion targeted by 15th December

• Timely return-to-flight key priority for all involved stakeholders: Customers, Avio, Arianespace, ESA, CNES

• 2021 Vega manifest to be updated once corrective actions will be finalized by the Independent Inquiry Commission

• Continue in parallel the various development streams:
  • Vega C: Qualification Review kick-off imminent - preparing for Maiden Flight
  • Space Rider: First tranche of contract approved this week
  • Vega E: First tranche of contract approved this week
  • Space Exploration Propulsion Systems: new opportunities captured
  • Space Propulsion Test Facility in Sardinia: construction well in progress

• Execute on production activities:
  • P120 production ramp-up: 2021-22 volumes under definition
  • Increase ASTER-30 production

• FY 2020 Guidance confirmed
Strong support of Institutions for Vega return to flight

"Spazio: pieno supporto COMINT a lanciatore Vega"

"Settore dello spazio, dichiarazione congiunta Italia-Franzia"

Italia e Francia hanno inoltre rinnovato il pieno supporto ai programmi Ariane e Vega per l’accesso autonomo allo spazio, sottolineando per questo ultimo l’impegno comune per il ritorno al volo nei tempi più rapidi.

[...] Il Comitato Interministeriale per le politiche dello Spazio e l’Aerospazio, unitamente all’Agenzia Spaziale Italiana, garantiscono il pieno supporto ad Aivia per assicurare la continuità delle attività di accesso allo Spazio che rappresentano una capacità strategica per il Paese.

Comitato Interministeriale per le politiche relative allo spazio e all’aerospazio, 17 November 2020

SOURCE: Italian Government, Twitter
Space launchers worldwide show an average 6% failure rate.
After 17 launches, Vega is in line with the average performance

<table>
<thead>
<tr>
<th>Space Launchers’ performance of the first 17 launches</th>
<th>Average</th>
<th>Failure rate*</th>
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<tbody>
<tr>
<td>Vega</td>
<td>15</td>
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<tr>
<td>Ariane 5</td>
<td>13</td>
<td>4</td>
</tr>
<tr>
<td>Falcon 9</td>
<td>16</td>
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<td>Electron</td>
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<tr>
<td>Soyuz**</td>
<td>15</td>
<td>2</td>
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<tr>
<td>Proton***</td>
<td>16</td>
<td>1</td>
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<td>GSLV</td>
<td>8</td>
<td>5</td>
</tr>
<tr>
<td>PSLV</td>
<td>15</td>
<td>2</td>
</tr>
<tr>
<td>H2</td>
<td>14</td>
<td>3</td>
</tr>
</tbody>
</table>

*Includes also partial failures
**Soyuz 2-1b/Fregat
***Proton-M/Briz M

SOURCE: Elaboration on SpaceLaunchReport; Press Search
Space launchers show dispersion in performance over the first 20 launches before reaching full product maturity.

Launchers success over time

Maiden Flight L-6 L-11 L-16 L-21 L-26 L-31 L-36 L-41 L-46

Product introduction Product maturity

SOURCE: Elaboration on SpaceLaunchReport

* Soyuz 2-1b/Fregat
** Proton-M/Briz M
Comparison of recently developed launchers allows for some considerations

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</table>

- **Nr partial failures**
- **Nr total failures**
- **Nr successful launches**
Return-to-Flight timing varies depending on specific actions to be undertaken

Average* Return-to-Flight time in months

- **Average**: 8 months
- **Vega**: 14 months
- **Ariane 5**: 4 months
- **Falcon 9**: 5 months
- **Atlas 5**: 5 months
- **Electron**: 4 months
- **Soyuz**: 7 months
- **Proton**: 4 months
- **GSLV**: 20 months
- **PSLV**: 13 months
- **H2**: 7 months

*Average elapsed time for the R-t-F after the last two failures. Includes also partial failures

**Soyuz 2-1b/Fregat**

***Proton-M/Briz M***

SOURCE: Elaboration on SpaceLaunchReport; Press Search
Despite the many challenges in Space Launch, private investments in the sector continues to increase rapidly.

Private sector investments in Space Ventures

Breakdown of cumulated 2009-2019 investments by sector (% of 26$ Bn)

(1) Annual non-governmental equity investment
Source: Elaboration on Space Angels Quarterly Investment Reports
The rise of satellite constellations confirms space launch capabilities to be an indispensable and strategic capability

- 955 satellites already launched in LEO
- In October 2020 antennas for Beta testing of Starlink delivered to end-users
- Agreements in place with US Army and Microsoft Azure for connection services
- Granted the FCC authorization to launch >3,000 satellites in LEO by 2030
- $ 10 Bn of total investments
- Target to provide direct internet access to Amazon customers
- Different size and resolution Earth Observation (both optical and Radar) satellites constellations already active in LEO
- Launched in total >150 satellites since first launch in 2008
- New LEO constellation to deliver internet connectivity
- First demonstration satellite launched in 2018
- Planned a total of > 100 sats and potentially up to 300

SOURCE: Institutional websites, Press search
# Launchers’ reliability study peer group composition

<table>
<thead>
<tr>
<th>Launcher</th>
<th>Number of flights</th>
<th>LEO Capacity (t)</th>
<th>Maiden Flight</th>
<th>Last failure*</th>
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<td>1,5</td>
<td>2012</td>
<td>2020</td>
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<td>20</td>
<td>1996</td>
<td>2018</td>
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<tr>
<td>Falcon 9</td>
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<td>2016</td>
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<td>2007</td>
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<td>Electron</td>
<td>16</td>
<td>0,3</td>
<td>2017</td>
<td>2020</td>
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<tr>
<td>Soyuz 2-1b/Fregat</td>
<td>46</td>
<td>4,4</td>
<td>2006</td>
<td>2017</td>
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<tr>
<td>Proton-M/Briz M</td>
<td>96</td>
<td>23</td>
<td>2001</td>
<td>2015</td>
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<td>51</td>
<td>15</td>
<td>1994</td>
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</tbody>
</table>

*Includes also partial failures

SOURCE: Elaboration on SpaceLaunchReport; Press Search
Vega is currently showing performance in line with the market average.

**Launchers’* reliability over time**

*Benchmark includes Vega, Ariane 5, Falcon 9, Atlas 5, Proton-M/Briz M, Soyuz 2.1/Fregat, Electron, H2, PSLV, GSLV

SOURCE: Elaboration on SpaceLaunchReport; Press Search